



Terry Wise

Real Estate Designated Broker

Salesperson *since 1985*

Broker *since 1997*

Corporation *since 2008*

Terry started his real estate career in 1985 and has since closed over 2,300 transactions. His practice is personal in its approach and unique in its diversity, helping clients buy and sell homes, raw and developed land, commercial buildings, restaurants, ranches and golf courses. Terry brings his experience in construction, contractual law, and land use to every transaction, and has trained many of the top real estate professionals in the South Sound market.

Terry is a member of the Commercial Brokers Association and serves as a Commissioner with the Pierce County Land Use Advisory. In his spare time, he enjoys woodworking, bow hunting, riding his horse, and especially spending time with his children.

TERRY WISE AND ASSOCIATES, INC., Tacoma WA

Founder, Owner/Designated/Training Broker - 2008-Present

Oversee independent brokerage and represent real estate clients with utmost integrity, while training agents and staff to do the same.

RAINIER REAL ESTATE, Puyallup WA

Associate/Training Broker - 2007-2008

Top producing broker with extensive work in land use issues, negotiation, & contracts.

MERIDIAN REAL ESTATE, Puyallup WA

Associate and Designated/Training Broker - 2006-2007

Top producing agent that included property evaluation and land use consulting.

LABRASH REALTORS, Puyallup WA

Associate/Training Broker - 2005-2006

Top producing agent who trained agents and supervised staff.

HOME TEAM NORTHWEST, Puyallup WA

Co-owner/Co-Founder and Associate/Training Broker - 2003-2005

Top producing broker who dealt with numerous difficult transactions.

GATEWAY REAL ESTATE, Puyallup, WA

Associate Broker - 1997-2003

Top producing broker and trainer, ranking number one in sales for six straight years.

CRESCENT REALTY, INC., Puyallup, WA

Sales Associate - 1985-1997

Top producing broker all twelve years. Specialized in marketing unique properties.

ASSOCIATIONS

MID COUNTY & FREDERICKSON LAND USE ADVISORY COMMISSION (LUAC)

"Land Use"Chairman Mid County – 2007-2011

"Land Use"Commissioner Mid County – 2007-2011

Commissioner Fredrickson - 2006-2007

Review land use applications, including subdivisions, variances, permits, and zoning.

Provide recommendations to Pierce County Hearing Examiner, Staff and PC council.

Association of Realtors

Professional Standards Committee - 1990-1995

Grievance Committee - 1987-1990

Review ethics complaints against real estate agents and consider appropriate action.

Where necessary, hearings are held.

NUMEROUS REFERENCES AVAILABLE UPON REQUEST